Freight Matrix

1) Terms of Sale: F.O.B. ORIGIN, FREIGHT COLLECT

SELLER (Origin)

Title passes to BUYER at origin

BUYER - Pays freight charges

BUYER - Bears freight charges

BUYER - Owns goods in transit

BUYER - Files claim (if any)

BUYER (Destination)

Freight Charges paid by BUYER

BUYER

(Destination)

2) Terms of Sale: F.O.B. ORIGIN, FREIGHT PREPAID

SELLER (Origin)

Title passes to BUYER at origin Freight Charges paid by BUYER

SELLER - Pays freight charges

SELLER - Bears freight charges

BUYER - Owns goods in transit

BUYER - Files claim (if any)

3) Terms of Sale: F.O.B. ORIGIN, FREIGHT PREPAID and CHARGED BACK

SELLER (Origin)

Title passes to BUYER at origin Freight Charges paid by BUYER

SELLER - Pays freight charges

BUYER - Bears freight charges

BUYER - Owns goods in transit

BUYER - Files claim (if any)

BUYER (Destination)

Freight Charges paid by SELLER, then collected from BUYER by adding amount to invoice

4) Terms of Sale: F.O.B. DESTINATION, FREIGHT COLLECT

SELLER (Origin)

BUYER - Pays freight charges

BUYER - Bears freight charges

SELLER - Owns goods in transit

SELLER - Files claim (if any)

BUYER (Destination)

Title passes to BUYER at destination Freight Charges paid by BUYER

5) Terms of Sale: F.O.B. DESTINATION, FREIGHT PREPAID

SELLER (Origin)

Freight Charges paid by SELLER

SELLER - Pays freight charges

SELLER - Bears freight charges

SELLER - Owns goods in transit

SELLER - Files claim (if any)

BUYER (Destination)

Title passes to BUYER at destination

6) Terms of Sale: F.O.B. DESTINATION, FREIGHT COLLECT and ALLOWED

SELLER (Origin)

Freight Charges paid by the BUYER, then charged to SELLER by deducting amount from invoice BUYER - Pays freight charges

SELLER - Bears freight charges

SELLER - Owns goods in transit

SELLER - Files claim (if any)

BUYER (Destination)

Title passes to BUYER at destination Freight Charges paid by BUYER